

# VTI at a Glance



**VTI SECURITY** is a Minneapolis based technology provider of innovative and integrated electronic and IP based security and video surveillance solutions to Fortune 1000 companies, government and the public sector. For over 25 years we've specialized in the integration of access control, CCTV, intercom and other physical security and software systems and make them seamlessly "talk" and work together.

We bring creativity, flexibility and cost effective methodologies to system design, project management, engineering,

installation and support services/lifecycle management services. We are a "full service" systems integrator offering turnkey services to clients of all size on a local, national, and international basis.



We've earned our reputation as a trusted advisor and a reliable technology provider by leveraging our experience to understand the customers unique and challenging needs, and then delivering flexible and customized solutions, understanding that your business requirements must be the center of every solution. Our success is measured by our long term customer relationships and industry recognition where we are consistently ranked by SDM Magazine as a Top 25 full service integration partner in the United States.

Our success is also directly attributed to the commitment of our employees. We are proud of our ability to retain the best and most qualified employees. Whenever possible, we promote from within, giving our employees an opportunity to grow along with the company. This stability also provides our customers with the comfort and trust of working with the same people and team over an extended period of time.

**Our Technical Experience** is second to no one. We maintain a technically experienced team of IT, engineering, project management and field technicians. Technicians have been trained in the latest technology available from product manufacturers as well as advanced Network Plus training; our project managers are certified and skilled professionals with several having Cisco project management certification; our engineers have various levels of manufacturer training, electrical engineering degrees and advanced Network Plus, Microsoft or Cisco Certified Network Associate (CCNA) training and certification; and our sales leaders have Physical Security Professional (PSP) certifications. We are certified in most major product lines and IP based solutions. A datasheet on those products is available upon request.

**Our Client Services Department** supports over 5,000 customer sites and manages 9,000 annual requests for proactive or reactive services made to our call center by phone, email or VTI's online portal. Our team of dedicated service and software technicians is available 24/7/365 on a local and national basis. We offer "national programs" that provide a consistency of service and feeling of comfort by providing you one point of contact, VTI. The strength of our "national program" is based on our Security-Net partners and other certified business associates who deliver a level of service consistent with VTI standards.

For more details about our company, and the products and customers we support, visit our website [www.vtisecurity.com](http://www.vtisecurity.com).

*Thomas Asp is the president and CEO. He has been with VTI for over 20 years and currently sits on the executive board as president of Security-Net.*



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#### Offices:

- Minneapolis, MN (Corporate)
- Denver, CO
- Colorado Springs, CO
- Milwaukee, WI
- Amarillo, TX
- Cheyenne, WY

**Member of Security-Net**—A Worldwide Network of Locally Owned System Integrators with 1,100 employees and 50 regional office locations across the US and Canada

